## **Board of Directors Meeting**

January 30, 2019



### **AGENDA**



# The Bluegrass State Skills Corporation Board of Directors Meeting Cabinet for Economic Development 300 West Broadway Frankfort, Kentucky AGENDA January 30, 2019

Call to Order Notification of Press Roll Call

Fabricated Metals, LLC

Roll Call **Minutes** Wednesday, December 5, 2018 Reports Tonya Lee Financial Report **GIA Applications** Brooklyn Leep/Kate Greenwell Caldwell County Hospital, Inc. dba Caldwell Medical Center Shelby County Associated Indistries, Inc. Toyotetsu America, Inc. **Tractor Supply Company GIA Applications** Kristina Slattery/Christy Wingate NNA of Paducah, LLC dba Fresenius Kidney Care Murray Calloway NNA of Paducah, LLC dba RCG Mayfield Fresenius Medical Care NAK Shepherdsville, LLC NNA of Paducah, LLC dba RCG Paducah South Masonic Homes of Kentucky, Inc. **GIA Applications** Elizabeth Bishop/Christy Wingate **EGC Construction Corporation** Anixter Inc. **Novelis Corporation** Florida Tile, Inc. **GIA and STIC Application** Elizabeth Bishop/Christy Wingate AGC Flat Glass North America, Inc. dba AGC Glass Company North America **STIC Applications** Brooklyn Leep/Kate Greenwell Alabama Wire Products, LLC

STIC Finals	Tim Back
Georgetown Community Hospital	
Louisville Seating	
Ellison Surface Technologies, Inc.	
United Parcel Service, Inc.	
UPS Worldwide Forwarding, Inc.	
United Parcel Service Co. (Air)	
PMC Organometallix, Inc.	
Fleming County Hospital	
Metalsa Structural Products, Inc.	*
Commercial Specialty Truck Holdings	
Old Business	Randy Fox / Sarah Butler
Board Insurance	(tand) Fox Founding Ballon
New Business	Kristina Slattery
Kentucky Work Ready Communities	
Next Board Meeting	Ellen Felix
March 27, 2019	93
Adjournment	Randy Fox

### **MINUTES**



#### Bluegrass State Skills Corporation Board of Directors Meeting Kentucky Cabinet for Economic Development, 300 West Broadway, Frankfort, Kentucky 40601 December 5, 2018 – 1:00 PM

**Members present** – Brenda Bankston, Rita Combs-Sterrett, Randy Fox, Eston Glover, John Kuzuoka, Carl Lay, Tom Lund and Jeff Whitehead.

**Proxies present** – Katie Smith, Proxy for Secretary Terry R. Gill; Jaqueline Korengel, Proxy for Dr. Robert King; Josh Benton, Proxy for Secretary Derrick Ramsey and Dr. Kris Williams, Proxy for Dr. Jay Box.

**Members absent** – Torsten Langguth, Doris Moody, Commissioner Ray Leathers and Secretary David Dickerson.

CED Staff present – Tim Back, Elizabeth Bishop, Sarah Butler, Ellen Felix, Kate Greenwell, Brooklyn Leep, Kristina Slattery and Christy Wingate.

#### Guests present - Auditor's Representative

- John Hill, CPA Partner and Todd Hamilton
   CPA Principal with Mountjoy Chilton Medley LLP, Louisville
- Cory Camic Solarity, Lexington

Call to Order – Randy Fox

Roll Call – Ellen Felix

#### Notification of Press – Ellen Felix

Randy Fox, Chairman, received verification that the media had been notified of the BSSC Board of Directors meeting.

#### **Approval of Minutes** – Randy Fox

A motion was made by Eston Glover and seconded by Carl Lay to approve the September 26, 2018 minutes. Motion carried.

#### **Approval of Financial Report** — Katie Smith

Brenda Bankston made a motion to approve the Financial Report for December 5, 2018. John Kuzuoka seconded the motion. Motion carried.

#### **Applications for Review** – Sarah Butler

BSSC Staff – Brooklyn Leep and Kate Greenwell recommended the following Grant-in-Aid (GIA) applications to the BSSC Board for approval:

G19-22292 – Bio-Medical Applications of Kentucky, Inc., Jackson	\$ 6,614.00
G19-22239 - Bio-Medical Applications of Kentucky, Inc., Hazard	\$ 15,110.00
G19-22294 - Bio-Medical Applications of Kentucky, Inc., Somerset	\$ 18,545.00
G19-22284 - Senture, LLC, Annville	\$ 34,860.00

A motion was made by Tom Lund to approve these applications. Rita Combs-Sterrett seconded the motion, Motion carried.

G19-22285 – Senture, LLC, Monticello	15	\$ 32,420.00
G19-22289 – KIRIU USA Corporation, Bowling Green		\$ 75,000.00
G19-22252 – Riken Americas Corporation, Hopkinsville		\$ 16,000.00
G19-22268 – Logan Aluminum Inc., Russellville		\$ 75,000.00

A motion was made by Eston Glover to approve these applications. Brenda Bankston seconded the motion. Motion carried.

### BSSC Staff – Elizabeth Bishop and Christy Wingate recommended the following Grantin-Aid (GIA) applications to the BSSC Board for approval:

G19-22291 – Bluegrass Training Consortium, Inc., Georgetown	\$ 75,000.00
G19-22300 - Kentucky Alliance Training Consortium, Inc., Georgetown	\$ 75,000.00
G19-22298 – Fresenius Medical Care Stanford, LLC, Stanford	\$ 9,593.00
G19-22248 – Taylor County Hospital District Health Facilities,	\$ 75,000.00
Corporation, Campbellsville	•
G19-22295 – Fresenius Medical Care NAK Campbellsville, LLC	\$ 6,326.00
Campbellsville	,

A motion was made by John Kuzuoka to approve these applications. Rita Combs-Sterrett seconded the motion. Motion carried.

G19-22278 - Florida Tile, Inc., Lexington	\$ 16,241.00
G19-22257 - Graham Packaging Pet Technologies Inc., Florence	\$ 75,000.00
G19-22290 - McKechnie Vehicle Components USA, Inc., Nicholasville	\$ 75,000.00
G19-22296 - Fresenius Medical Care NAK Berea, LLC, Berea	\$ 6.814.00

A motion was made by Carl Lay to approve these applications. Josh Benton seconded the motion. Motion carried.

### BSSC Staff – Kristina Slattery and Christy Wingate recommended the following Commitment Grant-in-Aid application to the BSSC Board for approval:

G19-22226 – Alorica, Inc., Owensboro	14	\$ 150,000.00
G19-22315 – Smart Wood USA, LLC, Corbin		\$ 100,000.00
G19-22316 - Takigawa Corporation America, Bardstown		\$ 100,000.00
G19-22372 – More Than a Bakery, LLC, Versailles		\$ 180,600.00

A motion was made by Rita Combs-Sterrett to approve this application. Eston Glover seconded the motion. Motion carried.

### BSSC Staff – Kristina Slattery and Christy Wingate recommended the following Skills-Training-Investment-Credit (STIC) applications to the BSSC Board for approval:

T19-22237 – A.O. Smith Corporation, Florence	\$ 17,000.00
T19-22288 – Perfetti Van Melle USA Inc., Erlanger	\$ 75,000.00
T19-22299 – J.M. Smucker LLC, Lexington	\$ 75,000.00

A motion was made by Jeff Whitehead to approve this application. Carl Lay seconded the motion. Motion carried.

# BSSC Staff – Brooklyn Leep and Kate Greenwell, Elizabeth Bishop and Christy Wingate recommended the following Skills-Training-Investment-Credit (STIC) applications to the BSSC Board for approval:

T19-22282 - Tractor Supply Company, Franklin	\$ 75,000.00
T19-22279 – Florida Tile, Inc., Lawrenceburg	\$ 19,448.00

A motion was made by Carl Lay to approve this application. John Kuzuoka seconded the motion. Motion carried.

### BSSC Staff - Tim Back recommended 7 Skills-Training-Investment-Credit (STIC) Resolutions for Final Approval.

T17-21441 - Carl Zeiss Vision Inc., Hebron	\$ 4,691.53
T17-21552 - American Woodmark Corporation, Monticello	\$ 84,149.18
T17-21556 – WireCrafters, LLC, Louisville	\$ 13,283.74
T17-21559 – N.S.U. Corporation, Sonora	\$ 3,704.34
T18-21628 - Montaplast of North America, Inc., Frankfort	\$ 77,689.24
T18-21646 – Strong Tower Construction, LLC, Louisville	\$ 4,262.50
T18-21680 – Jackson WWS, Inc., Gray	\$ 13,565.92

A motion was made by Rita Combs-Sterrett and seconded by Eston Glover to approve these projects for final approval. Motion carried.

### BSSC Staff – Christy Wingate presented Metropolitan College Tax Credit Resolution for Final Approval

MC-009 – United Parcel Service (UPS), Louisville

\$ 4,009,970.48

A motion was made by Carl Lay and seconded by Eston Glover to authorize this project. Motion carried.

#### **Bluegrass State Skills Corporation Audit Report**

- John Hill, CPA and Todd Hamilton CPA - Mountjoy Chilton Medley LLP

Mr. John Hill presented the Communications Report to the BSSC Board, and Mr. Todd Hamilton presented the Independent Auditors Report on the Financial Statements. After his 25-minute presentation to the BSSC Board, Mr. Hamilton stated that the audit for the year ending June 30, 2018 disclosed no findings and that the audit went very well.

#### Approval of the Audit Report:

A motion was made by Tom Lund to accept the Audit Report and seconded by Rita Combs-Sterrett. Motion carried.

#### **New Business**

- 2018 Bluegrass State Skills Annual Report
Sarah Butler presented the annual report that was submitted to the
Governor and legislature in November. The report is a summary of all approvals
and disbursements throughout the fiscal year.

#### Next Board Meeting – Ellen Felix

The next meeting of the Bluegrass State Skills Corporation Board of Directors will be held on January 30, 2019, at 1:00 p.m. at the Cabinet for Economic Development, Old Capitol Annex, 1st Floor Conference Room, 300 West Broadway, Frankfort, Kentucky.

#### **Adjournment** – Randy Fox

A motion to adjourn the meeting was made by Josh Benton and second by John Kuzuoka. Motion carried.

Sincerely submitted,

Safah C. Butler

Director, Incentive Administration Division

### **FINANCIAL REPORT**



### **BSSC FUNDS REPORT**

1/25/2019

RESOURCES AVAILABLE	
Regular Appropriation	4,311,800
Continued Appropriation	2,567,382
HB265 -2012 Session Add'l Funds Available*	3,542,600
OET Rapid Response Funds	1,481,956
TOTAL RESOURCES	11,903,738
EXPENDITURES YTD	
Total as of 1/25/19	1,654,015
OBLIGATIONS REMAINING	
Regular/Commitment/OET Grants	6,708,717
Ford Commitment	0, 00, 11
Commitments	Õ
Proposals	0
TOTAL OBLIGATIONS	6,708,717
TOTAL FUNDS AVAILABLE	3,541,007
FOR ADDITIONAL OBLIGATIONS THIS FISCAL YEAR	, ,
Secretary's Funds	1,361,244
Regular Grant Funds	2,173,897
OET Rapid Response Funds	5,867
TOTAL FUNDS AVAILABLE FOR ADDITIONAL OBLIGATIONS THIS FISCAL YEAR	3,541,007

<sup>\*\$9,500,000</sup> lapsed to General Fund, per HB 265, 2012 Session. Two draws were made in FY 2013 of \$1,200,000 and \$600,000. One draw was made in FY 2015 of \$750,000. Two draws were made in FY 2018 for \$2,950,000 and \$457,400

### **BSSC FUNDS REPORT**

1/25/2019

Base Amount	\$ 695,632
Recaps (Dec/Jan)	 87,000
Amount Available for January 2019 Meeting	782,632

### **APPLICATIONS - GIA**



# Grant-In-Aid (GIA) Projects January 2019

Score	Qualified Company	City	Number of Trainees	Incentive Amount
90	Caldwell County Hospital, Inc. dba Caldwell Medical Center	Princeton	79	\$75,000
85	Shelby County Associated Industries, Inc.	Shelbyville	171	\$75,000
84	EGC Construction Corporation	Newport	50	\$48,078
80	Anixter	Lexington	50	\$75,000
80	NNA of Paducah, LLC dba Fresenius Kidney Care Murray Calloway	Murray	19	\$28,529
80	NNA of Paducah, LLC dba RCG Mayfield	Mayfield	17	\$26,637
79	Toyotetsu America, Inc.	Somerset	972	\$67,923
77	Novelis Corporation	Berea	16	32,000
74	Masonic Homes of Kentucky, Inc.	Masonic Homes	242	66,230
74	Florida Tile, Inc.	Lawrenceburg	185	\$75,000
74	Tractor Supply Company	Franklin	466	\$75,000
72	Fresenius Medical Care NAK Sheperdsville, LLC	Shepherdsville	10	\$10,430

	14 Companies	;	2373	\$756,821
	14 Companies	<u>.                                    </u>	2373	\$756,821
72	NNA of Paducah, LLC dba RCG Paducah South	Paducah	16	\$26,994
72	AGC Flat Glass Company North America, Inc. dba AGC Glass Company North America	Richmond	80	\$75,000

entire program shall not exceed \$4.300.000 in

#### BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT

Date:

January 30, 2019

Company:

Caldwell County Hospital, Inc. dba Caldwell Medical Center

City:

Princeton

County: Caldwell

**Industry Sector:** 

Healthcare

**BSSC #:** G19-22408

**Bus. Devp. Contact:** 

B. Leep

OFS Staff: K. Greenwell

#### **Training Description:**

Caldwell Medical Center (CMC) is a non-profit 25-bed critical access hospital that provides healthcare to the greater Princeton area. CMC has been a vital part of the community for more than 65 years and strives to meet the region's continuing health and medical needs. The proposed training plan includes comprehensive training for all CMC employees on courses such as Skin and Wound Management, Emergency Nursing Pediatrics, Trauma Nursing, Advanced Medical Life Support, Case Management, Infection Prevention, and Clinical Shadowing training for new employees. By increasing the skills and knowledge of its staff, CMC will improve patient care, facility efficiency, employee morale, and new process and/or equipment implementation.

#### **Training Details:**

Classroom/OJT - In-House Classroom/OJT - Consultant/Educational Institution Instructional Materials & Supplies Registered Apprenticeships **Total Costs** 

A 1	L	- 0 -	T	
Num	ıber	OT	ıraır	iees

	 Total Costs	50% of Total Costs
ı	\$ 72,900	\$ 36,450
	\$ 97,609	\$ 48,804
	\$ <u> </u>	\$ -
	\$ 	\$ -
ı	\$ 170,508	\$ 85,254

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#### **Employment & Wage Information:**

Existing Employment	Projected New Employment
79	10

Av	erage Hourly Wage	Total Hourly Compensation
\$	23.32	\$ 26.82

Re	au	ir	en	1e	n	ts	•
~~	чч		C   1	10			

**Total Hourly Compensation:** 

\$12.51

Base Hourly Wage:

\$10.88

BSSC Grant R	Recommended	for <i>i</i>	Approval	
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141	\$75,000	

90	

#### **BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT**

Date:

January 30, 2019

Company:

Shelby County Associated Industries, Inc.

City:

Shelbyville

County: Shelby

**Industry Sector:** 

Consortia

**BSSC #:** G19-22418

**Bus. Devp. Contact:** 

B. Leep

OFS Staff: K. Greenwell

#### **Training Description:**

Shelby County Associated Industries, Inc. (SCAI) is made up of different industrial companies who are united in meeting their collective education and training needs. The training plan includes Supervisor/Manager Training, Project Management, Excel and Powerpoint training, Lean/Problem Solving, Welding, Train-the-Trainer, Warehouse/Distribution training, Blueprint Reading, Statistical Process Control, GDT and APICS/Supply Chain Management training.

#### **Training Details:**

Classroom/OJT - In-House Classroom/OJT - Consultant/Educational Institution Instructional Materials & Supplies Registered Apprenticeships **Total Costs** 

\$ - \$ \$ 246,714 \$ 123	
\$ 246,714 \$ 123	
	,357
\$ 20,950 \$ 10	,475
- \$	-
\$ 267,664 \$ 133	,832

**Number of Trainees** 

171

**Employment & Wage Information:** 

(Average of all member companies)

Existing Employment	Projected New Employees
91	0

 Average Hourly Wage	Total Hourly Compensation
\$ 20.49	\$ 25.64

Requirements:

**Total Hourly Compensation:** 

\$12.51

Base Hourly Wage:

\$10.88

BSSC	Grant	Recommend	ded 1	for App	proval
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\$75,000

**Application Score** 

#### **BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT**

Date:

January 30, 2019

Company:

Toyotetsu America, Inc.

City:

Somerset

County: Pulaski

**Industry Sector:** 

Manufacturing

**BSSC #:** G19-22416

**Bus. Devp. Contact:** 

B. Leep

OFS Staff: K. Greenwell

**Training Description:** 

Toyotetsu America, Inc. is a manufacturer located in Somerset. The training plan will include OJT and Classroom training and a new PLEX ERP system that will replace its current CMS.

#### **Training Details:**

Classroom/OJT - In-House Classroom/OJT - Consultant/Educational Institution Instructional Materials & Supplies Registered Apprenticeships

**Total Costs** 

Number of Trainees

3	Total Costs	50% of Total Costs
\$	135,847	\$ 67,923
\$	•	\$ -
\$	-	\$ 
\$	-	\$ _
\$	135,847	\$ 67,923

972

#### **Employment & Wage Information:**

Existing Employment	Projected New Employees
932	40

	Average Hourly Wage	Total Hourly Compensation
L	\$ 18.74	\$ 25.30

Requirements:

**Total Hourly Compensation:** 

\$12.51

Base Hourly Wage:

\$10.88

**BSSC Grant Recommended for Approval** 

\$67,923

**Application Score** 

#### **BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT**

Date:

January 30, 2019

Company:

**Tractor Supply Company** 

City:

Franklin

County: Simpson

**Industry Sector:** 

Nonretail Service or Technology

**BSSC #:** G19-22281

Bus. Devp. Contact: B. Leep

OFS Staff: K. Greenwell

#### **Training Description:**

Tractor Supply Company ("TSCO") provides training and development to both new and experienced employees at the Franklin distribution center. TSCO training programs result in employees learning specific knowledge and/or skill to improve performance in their current roles. Additionally, company developmental programs focus on employee growth and future performance. Tractor Supply has several developmental programs for their employees to advance their careers within the organization by developing communication and management skills.

\$

\$

\$

\$

#### **Training Details:**

Classroom/OJT - In-House Classroom/OJT - Consultant/Educational Institution Instructional Materials & Supplies Registered Apprenticeships

**Total Costs** 

\$ 966,420 466

Total Costs

**Number of Trainees** 

#### **Employment & Wage Information:**

Existing Employment	Projected New Employment
310	156

916,860

49.560

\$

\$

\$

\$

Average Hourly Wage		Total Hourly Compensation	
\$	19.40	\$	21.30

Requirements:

**Total Hourly Compensation:** 

\$12.51

Base Hourly Wage:

\$10.88

**BSSC Grant Recommended for Approval** 

\$75,000

50% of Total Costs

458,430

483,210

24,780

**Application Score** 

#### **BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT**

Date:

January 30, 2019

Company:

NNA of Paducah, LLC dba Fresenius Kidney Care Murray Calloway

City:

Murray

County: Calloway

**Industry Sector:** 

Healthcare

BSSC #: G19-22428

Bus. Devp. Contact: K. Slattery

OFS Staff: C. Wingate

#### **Training Description:**

NNA of Paducah, LLC (Murray) provides in-center hemodialysis and kidney care classes for individuals in Calloway County with kidney disease. The proposed training will be implemented internally through a customized learning platform to teach employees a range of topics such as hemodialysis equipment, blood administration, hemoglobin management, and vascular therapies, as well as clinical shadowing concepts for new positions.

#### **Training Details:**

Classroom/OJT - In-House Classroom/OJT - Consultant/Educational Institution Instructional Materials & Supplies Registered Apprenticeships **Total Costs** 

Number	of 1	Frain	iees

Total Costs	ľ	50% of Total Costs
\$ 57,058	\$	28,529
\$ -	\$	
\$ -	\$	
\$ 	\$	•
\$ 57,058	\$	28,529
		<del></del>

19

#### **Employment & Wage Information:**

Existing Employment	Projected New Employment
13	6

Average Hourly Wag	Total Hourly Compensation	
\$ 23	47 \$ 2	26.99

#### Requirements:

**Total Hourly Compensation:** 

\$12.51

Base Hourly Wage:

\$10.88

**BSSC Grant Recommended for Approval** 

\$28,529

**Application Score** 

#### **BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT**

Date:

January 30, 2019

Company:

NNA of Paducah, LLC dba RCG Mayfield

City:

Mayfield

County: Graves

Industry Sector:

Healthcare

BSSC #: G19-22429

Bus. Devp. Contact: K. Slattery

OFS Staff: C. Wingate

#### **Training Description:**

NNA of Paducah, LLC (Mayfield) specializes in hemodialysis and kidney care classes that support individuals with long-term and life-threatening conditions. The proposed training will provide all employees with advanced skills and knowledge needed to improve patient care and treatment support techniques to more effectively serve vulnerable individuals in our community.

\$

#### **Training Details:**

Classroom/OJT - In-House Classroom/OJT - Consultant/Educational Institution Instructional Materials & Supplies Registered Apprenticeships **Total Costs** 

N.L	_ e	<b>T</b>
Number	OT	<b>Trainees</b>

\$	53,275
17	

**Total Costs** 

#### **Employment & Wage Information:**

Existing Employment	Projected New Employment	
11	6	

53,275

\$

\$

\$

Average Hourly Wage	Total Hourly Compensation	
\$ 21.21	\$ 24.39	

#### Requirements:

**Total Hourly Compensation:** 

\$12.51

Base Hourly Wage:

\$10.88

**BSSC Grant Recommended for Approval** 

\$26,637	

50% of Total Costs

26,637

26,637

80	

#### **BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT**

Date:

Company:

Fresenius Medical Care NAK Shepherdsville, LLC

City:

Shepherdsville

County: Bullitt

**Industry Sector:** 

Healthcare

BSSC #: G19-22297

**Bus. Devp. Contact:** 

K. Slattery

OFS Staff: C. Wingate

#### **Training Description:**

Fresenius Medical Care NAK Shepherdsville LLC (Shepherdsville) provides in-center hemodialysis, KidneyCare classes, and at-home peritoneal dialysis, and is part of the Fresenius Medical Care network that is committed to providing superior patient care. Our services are significantly impacted by continuing medical advancements and dialysis research, which requires workers to have current industry training to ensure successful patient care. Shepherdsville is proposing 11 internal training courses covering a variety of essential hemodialysis and healthcare knowledge, such as vascular therapies, hemoglobin management, blood administration, infection control, and patient safety, to ensure our healthcare workers have the advanced knowledge and skills to provide the best possible patient care.

#### **Training Details:**

Classroom/OJT - In-House
Classroom/OJT - Consultant/Educational Institution
Instructional Materials & Supplies
Registered Apprenticeships
Total Costs

	\$	20,860	\$ 10,430
nal Institution	\$_		\$
	\$	-	\$ -
	\$		\$ -
	\$	20,860	\$ 10,430

**Number of Trainees** 

10

**Total Costs** 

#### **Employment & Wage Information:**

Existing Employment	Projected New Employment
8	2

Average Hourly Wage		Total Hourly Compensation	
\$	22.48	\$	25.85

Requirements:

**Total Hourly Compensation:** 

\$12.51

Base Hourly Wage:

\$10.88

**BSSC Grant Recommended for Approval** 

\$10,430

50% of Total Costs

**Application Score** 

#### **BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT**

Date:

January 30, 2019

Company:

NNA of Paducah, LLC dba RCG Paducah South

City:

Paducah

County: McCracken

**Industry Sector:** 

Healthcare

**BSSC #:** G19-22427

Bus. Devp. Contact: K. Slattery

OFS Staff: C. Wingate

#### **Training Description:**

NNA of Paducah, LLC (Paducah South) provides in-center hemodialysis, at-home hemodialysis and peritoneal dialysis, and kidney care classes, promoting health and improving the quality of life for individuals with kidney disease. This training plan includes new employees with clinical shadowing and classroom training, and training for existing employees on updated diagnostic and therapeutic procedures for dialysis management. All training will be conducted internally and will cover topics such as blood administration, hemodialysis equipment and systems, infection control, patient safety, and vascular therapies.

#### **Training Details:**

Classroom/OJT - In-House Classroom/OJT - Consultant/Educational Institution Instructional Materials & Supplies Registered Apprenticeships **Total Costs** 

**Number of Trainees** 

Total Costs		50% of Total Costs	
\$ 53,987	\$	26,994	
\$ 	\$	-	
\$ •	\$	-	
\$ 	\$	-	
\$ 53,987	\$	26,994	

16

#### **Employment & Wage Information:**

Existing Employment	Projected New Employment		
10	6		

Average Hourly Wage		Total Hourly Compensation	
\$	22.33	\$	25.68

Requirements:

**Total Hourly Compensation:** 

\$12.51

Base Hourly Wage:

\$10.88

**BSSC Grant Recommended for Approval** 

\$26,994

**Application Score** 

#### **BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT**

Date:

January 30, 2019

Company:

Masonic Homes of Kentucky, Inc.

City:

Masonic Home

County: Jefferson

**Industry Sector:** 

Healthcare

**BSSC #:** G19-22415

Bus. Devp. Contact: K. Slattery

OFS Staff: C. Wingate

#### **Training Description:**

Masonic Homes of Kentucky, Inc. offers healthcare services as well as daily living and specialized services to senior residents and patients. The training plan includes In House Training to build retention and encourage workforce development pipeline by focusing on the core curriculum for the Masonic Communities Kentucky's new hire orientation program. Also, a Workforce Retention Boot Camp to learn new skills, earn certifications and nursing degrees that will fill the workforce gap, allow employees to earn higher wages and bring service to the hundreds of residents and patients it serves. This eight session series will be offered to 48 line managers as part of their succession planning and workforce development initiatives.

#### **Training Details:**

Classroom/OJT - In-House Classroom/OJT - Consultant/Educational Institution Instructional Materials & Supplies Registered Apprenticeships **Total Costs** 

Numb	or of	Tra	inaac

Total Costs	50% of Total Costs	
\$ 61,276	\$	30,638
\$ 68,697	\$	34,348
\$ 2,488	\$	1,244
\$ •	\$	
\$ 132,461	\$	66,230

242	

Existing Employment	Projected New Employees
574	62

Average Hourly Wage	Total Hourly Compensation	
\$ 16.23	\$ 20.29	

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Re	~		20	m	$\sim$	•	•	
		ш			2			_

**Total Hourly Compensation:** 

\$12.51

Base Hourly Wage:

\$10.88

<b>BSSC Grant</b>	Recommended	for Approval
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,	\$66,230	

#### **BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT**

Date:

January 30, 2019

Company:

**EGC Construction Corporation** 

City:

Newport

County: Campbell

**Industry Sector:** 

Nonretail Service or Technology

**BSSC #:** G19-22417

Bus. Devp. Contact:

E. Bishop

OFS Staff: C. Wingate

#### **Training Description:**

EGC Construction provides construction related services for projects in the greater Cincinnati region as well as portions of Kentucky, Florida, Georgia and other states. The proposed training includes skill development training for carpentry, electrical, ironwork, pipefitting, and millwrights; rigging and signaling training; site training for specific projects and locations; boom lift operator training; scaffolding training; hand tool training; procedure and skill training for new hires; and less than 25% of total training hours for OSHA 10/30 and First Aid.

#### **Training Details:**

Classroom/OJT - In-House Classroom/OJT - Consultant/Educational Institution Instructional Materials & Supplies Registered Apprenticeships Total Costs

Mum	hor	Λf	Trai	PAGN

l	i otai Costs	50% of Total Costs
\$	74,420	\$ 37,210
\$	21,736	\$ 10,868
\$	-	\$ 
\$	-	\$ 
\$	96,156	\$ 48,078

50	

#### **Employment & Wage Information:**

Existing Employment	Projected New Employment
82	12

Average	Hourly Wage	Total Hourly Compensation
\$	32.09	\$ 36.90

Requ	irei	ner	าts:
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**Total Hourly Compensation:** 

\$12.51

Base Hourly Wage:

\$10.88

<b>BSSC Grant</b>	Recommend	led for <i>i</i>	Approval
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\$48,078	

84	

#### **BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT**

Date:

January 30, 2019

Company:

Anixter Inc.

City:

Lexington

County: Fayette

**Industry Sector:** 

Nonretail Service or Technology

BSSC #: G19-22420

Bus. Devp. Contact:

E. Bishop

OFS Staff: C. Wingate

#### **Training Description:**

Anixter Inc. is a leading global distributor of network and security solutions, electrical and electronic solutions and utility power solutions. They help build, connect, protect and power valuable assets and critical infrastructure across the world. The training plan includes new hire onboarding, sales training, management and vendor led trainings that overview products and services, headquarters training with lab and warehouse tours and manufacturing training and Ali (Module base) training.

#### **Training Details:**

Classroom/OJT - In-House Classroom/OJT - Consultant/Educational Institution Instructional Materials & Supplies Registered Apprenticeships **Total Costs** 

Nicon	hor	٥f	Trainees
Num	ner	OI.	Trainees

Total Costs	50% of Total Costs	
\$ 173,750	\$	86,875
\$ ~	\$	-
\$ 31,500	\$	15,750
\$ -	\$	
\$ 205,250	\$	102,625

50

#### **Employment & Wage Information:**

Existing Employment	Projected New Employees
12	50

A۷	erage Hourly Wage	Total	Hourly Compensation
\$	33.75	\$	43.88

#### Requirements:

**Total Hourly Compensation:** 

\$12.51

Base Hourly Wage:

\$10.88

#### **BSSC Grant Recommended for Approval**

\$75,000	

80

#### BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT

Date:

January 30, 2019

Company:

**Novelis Corporation** 

City:

Berea

County: Madison

**Industry Sector:** 

Manufacturing

**BSSC #:** G19-22414

**Bus. Devp. Contact:** 

E. Bishop

OFS Staff: C. Wingate

#### **Training Description:**

Novelis Corporation is a world leader in aluminum products and one of the largest recyclers of aluminum can products. The purpose of the Novelis Maintenance Development Program (MDP) is to respond to a new and emerging workforce development need for technicians with "multi-craft" skills who can work on automated process equipment. The MDP is an apprenticeship style program which is focused on the application of Mechatronics. Technicians will assist the design, development, and engineering staff, as well as work closely with others to diagnose, install, maintain, modify, and repair mechatronic systems, equipment, and component parts. The skills learned include electrical, mechanical, and digital technologies.

\$

\$

\$

\$

\$

#### **Training Details:**

Classroom/OJT - In-House Classroom/OJT - Consultant/Educational Institution Instructional Materials & Supplies Registered Apprenticeships Total Costs

N.L.		-5	T:	
Nun	nner	nτ	ıraıı	nees

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**Total Costs** 

<b>Employment</b>	8	Wage	Information:
Linbioanient	w	Hage	IIII OI III atioii.

Existing Employment	Projected New Employees
138	0

\$

\$

\$

\$

64,000

26,400

90,400

Average Hourly Wage	Total Hourly Compensation
\$ 28.64	\$ 40.79

Requirements:

**Total Hourly Compensation:** 

\$12.51

Base Hourly Wage:

\$10.88

**BSSC Grant Recommended for Approval** 

\$32,000

50% of Total Costs

32,000

13,200

45,200

**Application Score** 

#### **BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT**

Date:

January 30, 2019

Company:

Florida Tile, Inc.

City:

Lawrenceburg

County: Anderson

**Industry Sector:** 

Manufacturing

BSSC #: G19-22277

**Bus. Devp. Contact:** 

E. Bishop

OFS Staff: C. Wingate

#### **Training Description:**

Florida Tile manufactures tile products from its state-of-the-art facility in Lawrenceburg, KY. This facility has a production line for large-format through-body porcelain tiles. The training plan includes internal courses on topics such as specialized equipment and maintenance, workplace integrity, environmental and safety training.

#### **Training Details:**

Classroom/OJT - In-House Classroom/OJT - Consultant/Educational Institution Instructional Materials & Supplies Registered Apprenticeships **Total Costs** 

Total Costs	50% of Total Costs
\$ 151,712	\$ 75,856
\$ 	\$ 
\$	\$ -
\$ 	\$ _
\$ 151,712	\$ 75,856

**Number of Trainees** 

185

#### **Employment & Wage Information:**

Existing Employment	Projected New Employment
185	0

Average Hourly Wage		Total Hourly Compensation
\$	20.01	\$ 23.01

Requirements:

Total Hourly Compensation:

\$12.51

Base Hourly Wage:

\$10.88

**BSSC Grant Recommended for Approval** 

\$75,000

**Application Score** 

#### **BSSC COMPETITIVE GRANT-IN-AID PROJECT REPORT**

Date:

January 30, 2019

Company:

AGC Flatt Glass North America, Inc. dba AGC Glass Company North America

City:

Richmond

County: Madison

**Industry Sector:** 

Manufacturing

**BSSC #:** G19-22413

Bus. Devp. Contact: E. Bishop

OFS Staff: C. Wingate

#### **Training Description:**

AGC Glass Company North America (AGC) designs and manufactures exterior and interior commercial or residential high-quality glass products. This training plan includes multiple classroom courses for Hot End and Cold End processes and quality control, new hire training, Advanced Furnace Technical Training, Tin Bath Technical Training, Lehr Technical Training, Batch House Technical Training and Core Quality Tools training.

#### **Training Details:**

Classroom/OJT - In-House Classroom/OJT - Consultant/Educational Institution Instructional Materials & Supplies Registered Apprenticeships **Total Costs** 

Mi	Im	hor	Ωf	Trair	000

Total Costs	50% of Total Costs
\$ 197,953	\$ 98,977
\$ 13,205	\$ 6,602
\$ •	\$ -
\$	\$ <u> </u>
\$ 211,158	\$ 105,579

80	

#### **Employment & Wage Information:**

Existing Employment	Projected New Employment
166	18

Average Hourly Wage		Total Hourly Compensation
\$	28.23	\$ 41.78

#### Requirements:

**Total Hourly Compensation:** 

\$12.51

Base Hourly Wage:

\$10.88

<b>BSSC Gran</b>	Recommended	for Approval
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_	<del></del>	_
	\$75,000	

_		
	72	

### **APPLICATIONS - STIC**



# **Skills Training Investment Credit (STIC) Projects January 2019**

Score	Eligible Company	City	Number of Trainees	Incentive Amount
72	AGC Flat Glass North America, Inc. dba AGC Glass Company North America	Richmond	156	\$75,000
72	Alabama Wire Products, LLC	Elizabethtown	10	\$15,230
69	Fabricated Metals, LLC	Louisville	267	\$75,000
100	3	<i>n</i>	433	\$165,230
		FY 2018-19 Tax C	redit Limit	\$2,500,000
		Current FY Projected/	Approved Credits	\$1,116,914
		Remaining Tax C	redits	\$1,383,086

Note: The tax credit amount will be equal to \$500 per employee, not to exceed the maximum approved tax credit of \$75,000 per company for each fiscal year. Per KRS 154.12-207, the maximum amount of credits that may be committed in each state fiscal year shall be capped at \$2,500,000.

#### **BSSC SKILLS TRAINING INVESTMENT CREDIT REPORT**

Date:

January 30, 2019

Company:

AGC Flat Glass North America, Inc. dba AGC Glass Company North America

City:

Richmond

County: Madison

**Industry Sector:** 

Manufacturing

**BSSC #:** T19-22406

Bus. Devp. Contact: E. Bishop

OFS Staff: C. Wingate

#### **Training Description:**

AGC Glass Company North America (AGC) designs and manufactures exterior and interior commercial or residential high-quality glass products. This training plan will include courses for Closing Coordinator, Cold End Robotics Operators, Forklift Operators, Hot End Technicians, and Cold End Technicians. There will also be courses on leadership, soft skills, lean, and safety training. The Quality, Maintenance, and Engineering departments will participate in training on PowerFlex 750-Series, Studio 5000 Logix Designer, FactoryTalk, Kuka Robot Programming, Welding, Root Cause Analysis, FMEA, Internal Auditor Training, Lean Six Sigma Yellow Belt, Control Plans, and NFPA70E.

#### Training Details:

Classroom/OJT - In-House Classroom/OJT - Consultant/Educational Institution Instructional Materials & Supplies Registered Apprenticeships **Total Costs** 

Num	ber	of '	Train	iees
11411		v	ı ı alı	1663

Total Costs	50% of Total Costs
\$ 253,401	\$ 126,701
\$ 362,615	\$ 181,308
\$ -	\$
\$ 	\$
\$ 616,017	\$ 308,008

156

#### **Employment & Wage Information:**

Existing Employment	
159	""

Average Hourly Wage		Total Hourly Compensation
\$	28.23	\$ 41.78

#### Requirements:

**Total Hourly Compensation:** 

\$12.51

Base Hourly Wage:

\$10.88

#### **BSSC Tax Credit Recommended for Approval**

A== 000	
\$75,000	
<b>V. U, UU</b>	

72	

#### **BSSC SKILLS TRAINING INVESTMENT CREDIT REPORT**

Date:

January 30, 2019

Company:

Alabama Wire Products, LLC

City:

Elizabethtown

County: Hardin

**Industry Sector:** 

Manufacturing

**BSSC #:** T19-22421

Bus. Devp. Contact:

B. Leep

OFS Staff: K. Greenwell

#### **Training Description:**

Alabama Wire Products, LLC is a wire draw operation that supplies U.S. operations and manufactures wire mesh products for mining, building and construction. This training plan includes a comprehensive mechanical and electrical skills training program for maintenance associates. The training is expected to be delievered over 4 weeks and will be provided by a third party training consultant.

#### **Training Details:**

Classroom/OJT - In-House
Classroom/OJT - Consultant/Educational Institution
Instructional Materials & Supplies
Registered Apprenticeships
Total Costs

**Number of Trainees** 

Total Costs	50% of Total Costs
\$ -	\$ -
\$ 17,260	\$ 8,630
\$ 13,200	\$ 6,600
\$ -	\$
\$ 30,460	\$ 15,230

#### **Employment & Wage Information:**

Existing Employment	Projected New Employees
68	3

Average Hourly Wage	Total Hourly Compensation
\$ 24.00	\$ 31.00

Requirements:

**Total Hourly Compensation:** 

10

\$12.51

Base Hourly Wage:

\$10.88

**BSSC Tax Credit Recommended for Approval** 

\$15,230

**Application Score** 

#### **BSSC SKILLS TRAINING INVESTMENT CREDIT REPORT**

Date:

January 30, 2019

Company:

Fabricated Metals, LLC

City:

Louisville

County: Jefferson

**Industry Sector:** 

Manufacturing

BSSC #: T19-22407

**Bus. Devp. Contact:** 

B. Leep

OFS Staff: K. Greenwell

#### **Training Description:**

Fabricated Metals, LLC (FM) is a metal fabrication provider for the major railroad, communication and transit industries. FM specializes in custom manufactured instrument houses and enclosures, battery cabinets, cantilevers, walk-out cantilevers, signal bridges, flashing light assemblies, and steel foundations. Training will include career development, Lean Implementation, On the Job Training & processes.

#### **Training Details:**

Classroom/OJT - In-House
Classroom/OJT - Consultant/Educational Institution
Instructional Materials & Supplies
Registered Apprenticeships
Total Costs

Num	ıher.	of 1	Frain	2991

	_	144	
<b>Employment</b>	Ğ.	wade	intormation:

	Total Costs	50% of Total Costs
\$	152,652	\$ 76,326
\$	25,501	\$ 12,751
_\$	700	\$ 350
\$	-	\$ -
\$	178,853	\$ 89,426

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Existing Employment	Projected New Employees
267	0

Average Hourly Wage	Total Hourly Compensat	ion
\$ 20.3	1 \$ 27.	11

Re	411	ıi	ro	m	۵	n	te	
ΝC	uι	44	ıc		C	П	LΘ	

**Total Hourly Compensation:** 

267

\$12.51

Base Hourly Wage:

\$10.88

BSSC Tax	Credit	Recommend	led fo	or A	pproval
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\$75,000	
1.0	

60	
09	

### **APPLICATIONS – STIC FINAL**



# **Skills Training Investment Credit (STIC) Final Projects January 2019**

			Number of	Approved Incentive	Final Incentive	
BSSC #	Eligible Company	City	Trainees	Amount	Amount	
	Georgetown Community					
T17-21530	Hospital	Georgetown	145	\$ 94,500.00	\$ 27	,384.84
T17-21555	Louisville Seating	Shepherdsville	143	\$100,000.00	\$ 5	,067.13
	Ellison Surface Technologies,					
T18-21624	Inc.	Hebron	45	\$ 32,500.00	\$ 26	,500.00
T18-21660	United Parcel Service, Inc.	Louisville	768	\$ 83,658.00	\$ 77	,234.13
	UPS Worldwide Forwarding,				-	
T18-21661	Inc.	Louisville	770	\$ 54,640.00	\$ 48	,269.82
T18-21662	United Parcel Service Co. (Air)	Louisville	363	\$100,000.00	\$ 89	,485.77
T18-21681	PMC Organometallis, Inc.	Carrollton	103	\$ 54,000.00	\$ 51	,500.00
T18-21682	Fleming County Hospital	Flemingsburg	44	\$ 40,500.00	\$ 5	,296.88
	Metalsa Structural Products,					
T18-21683	Inc.	Elizabethtown	240	\$100,000.00	\$ 89	,087.86
T18-21700	Commercial Speciality Truck Holdings	Cynthiana	53	\$ 56,000.00	\$ 1	,222.51
	10	Total	2674	\$715,798.00	\$421	L,048.94

### **OLD BUSINESS**





#### Proposal

Blue Grass State Skills Corporation c/o State Risk and Insurance Services Division 209 St. Clair, 5th Floor Frankfort, KY 40601

Expiring Policy Number: NDO2005091P

Expiration Date: 03/14/2019

Coverage: Non-Profit Directors & Officers Carrier: Mount Vernon Fire Insurance Co. Admitted A.M. Best Rating: A++ (Superior)-X

Policy Period: one year Proposal Expiration: 3/14/19

#### Dear Meagan,

We are pleased to offer the following renewal terms.

Premium Options	Limit of Liability	Retention Each Loss		
Option 1	\$2,000,000	Directors and Officers Liability: \$1,000		
		Employment Practices Liability: \$1,000		
Premium Summary	Option 1			
Annual Premium:	\$2,557.00			
Taxes / Fees:	\$0			
Total:	\$2,557.00	2		

#### Additional Quote Information

#### Claims made basis

Retroactive Date: Full Prior Acts

Defense Costs are outside the limits of liability

Data and Security+ Endorsement is included in the Directors and Officers Premiums shown \$100,000 FLSA sublimit for defense and indemnity is included in the Employment Practices liability premium Business Resource Center including Human Resources consulting services and online toolkit included

#### Forms & Endorsements

DO Jacket 06/17 Non Profit Professional Liability Policy

DO-100 05/17 Coverage Part A. Non Profit Directors and Officers Liability

DO-101 05/17 Coverage Part B. Employment Practices Liability

DO-207 05/17 Failure to Maintain Insurance Exclusion Endorsement

DO-283 05/17 Data & Security Plus Endorsement

DO-290 05/17 Fair Labor Standards Act Sublimit Endorsement

DO-298 05/17 Amended Prior and Pending Litigation Exclusion

DO-GTC 05/17 General Terms and Conditions

DO-KY 10/17 Kentucky State Management Endorsement

### **NEW BUSINESS**



### Governor Bevin Announces Newest 'Kentucky Work Ready Community'

FRANKFORT, Ky. (Dec. 5, 2018) – Gov. Matt Bevin announced today that Spencer County has been certified as a Kentucky Work Ready Community.

"Everything we aspire to economically is contingent on our communities having a skilled workforce that is ready and able to fulfill the needs of employers. Earning the Kentucky Work Ready Communities certification gives counties a competitive edge when businesses are looking for a new location or want to expand in Kentucky. I encourage all communities in the Commonwealth to pursue the Work Ready designation," Gov. Bevin said.

The Kentucky Work Ready Communities certification program from the Kentucky Workforce Innovation Board (KWIB) and the Kentucky Education and Workforce Development Cabinet assures employers that a local workforce has the talent and skills necessary to staff existing jobs and to master the innovative technologies new jobs will require.

To become certified, a county must gather local support and commitment and apply for the Work Ready Community designation. Counties have to meet criteria including high school graduation rates, career readiness certificates, demonstrated community commitment, educational attainment, life-skills development, broadband availability, and matching workforce supply and demand.

Counties that are close to meeting all of the criteria may be designated as Kentucky Work Ready Communities in Progress. To achieve this level, a county must present a viable plan to meet all of the criteria within three years. The designation shows that a community is making strides and working with its business, education, workforce and economic development leaders to set and meet common goals that will give the county an economic edge.

"The Kentucky Work Ready Communities initiative has become an essential component for communities to improve workforce and education quality. Work Ready is an excellent framework to bring community partners together to help them achieve a higher levels of economic competitiveness and increasing opportunities for both individuals and employers," said Hugh Haydon, chair of KWIB.

Applications for the certification are reviewed by a panel appointed by the KWIB. The panel recommends certification by the board for the counties that satisfy the criteria. The panel meets four times a year to review applications, which can be submitted at any time.

For more information about the Kentucky Work Ready Communities program, go to workready.ky.gov.